

Associate: Contract Negotiator

Growing healthcare consulting firm that specializes in management of Ambulatory Surgery Center (ASC) and physician practice managed care contract negotiations is seeking a highly motivated Associate Contract Negotiator who strives to excel with an outstanding work ethic to add to our cohesive team. Clients include ASCs, physician group practices and national ASC management companies. Our clients expect hard work, timely response and high quality service with value added outcomes; these principles define our expectations. Negotiator can expect to work 50+ hours per week to meet the expectations of the position. We are located on Seattle's eastside.

Position Expectations:

- Manage numerous contract negotiations simultaneously from inception to completion for clients across the country
- Coordinate data and materials needed from client to perform contract evaluation and negotiation
- Determine net revenue targets based upon operating cost and sub-specialty casemix
- Preparation and submission of written proposals to managed care organizations
- Negotiation of reimbursement terms
- Continuous and timely communication of status and updates to internal and external clients
- Provide financial analyses support for specified projects
- Other duties as assigned

EXPERIENCE/QUALIFICATIONS:

2-4+ years experience in healthcare business management and/or in healthcare insurance managed care contracting, preferably from the provider side; ASC or surgical practice setting. Bachelors required; MBA, MHA or MPH preferred; may require some travel.

Competitive salary and benefits commensurate with applicable education and experience

Serious inquires will be evaluated upon receipt of a letter of interest as well as resume and salary requirements. Please submit all of these items to info@eveia.com or fax to 425-657-0495. No phone calls please